



# R. A. PODAR COLLEGE OF

COMMERCE AND ECONOMICS

(AUTONOMOUS)

MATUNGA, MUMBAI

SYLLABUS

FOR UNDER GRADUATE PROGRAMME

# T. Y. B.F.M. (BACHELORS OF FINANCIAL MARKETS) SEMESTER V & VI

CHOICE BASED CREDIT AND GRADING SYSTEM (CBCGS)

With effect from the academic year 2024-25

www.rapodar.ac.in

# Third Year Bachelor of Commerce (Financial Markets)

# Under Choice Based Credit Grading and Semester System Course Structure (Academic Year- 2024-2025)

Course Code	Semester V	Credits	Course Code	Semester VI	Credits	
	Discipline Specific Course	es (DSC)		Discipline Specific Courses	(DSC)	
40501	Equity and Bond Valuation	03	40601	Private Equity in Financial Markets	03	
40502	Securities Analysis and Portfolio Management	03	40602	Corporate Restructuring and Valuation	03	
40503	Equities Derivatives	03	40603	Entrepreneurship Management	03	
	Ability Enhancement Cou	rses (AEC)	)	Ability Enhancement Course (AEC)		
	Ability Enhancement C (AECC)	Compulsory	Courses	Ability Enhancement Comp Courses (AECC)	pulsory	
40505	Corporate Communications and Public Relations	04	40605	Equity Research	04	
	Skill Enhancement Cours	es (SEC)		Skill Enhancement Courses	s (SEC)	
40506	Technical Analysis in Financial Markets -I	03	40606	Technical Analysis in Financial Markets -II	03	
	Core Courses (CC)			Core Courses (CC)		
40507	Research Analysis in Financial Markets	04	40607	Project Work	04	
	<b>Total Credits</b>	20		Total Credits	20	

# Third Year Bachelor of Commerce (Financial Markets)

# Under Choice Based Credit Grading and Semester System Course Structure (Academic Year- 2024-2025)

# **Semester V**

Course	Semester V	Credits
Code		
	Discipline Specific Courses (DSC)	
40501	Equity and Bond Valuation	03
40502	Securities Analysis and Portfolio Management	03
40503	Equities Derivatives	03
	Ability Enhancement Courses (AEC)	
	Ability Enhancement Compulsory	
	Courses (AECC)	
40505	Corporate Communications and Public Relations	04
	Skill Enhancement Courses (SEC)	
40506	Technical Analysis in Financial Markets -I	03
	Core Courses (CC)	
40507	Research Analysis in Financial Markets	04
	Total Credits	20

# Third Year Bachelor of Commerce (Financial Markets)

# Under Choice Based Credit Grading and Semester System Course Structure (Academic Year- 2024-2025)

# **Semester VI**

Course	Semester VI	Credits
Code		
	Discipline Specific Courses (DSE)	
40601	Private Equity in Financial Markets	03
40602	Corporate Restructuring and Valuation	03
40603	Entrepreneurship Management	03
	Ability Enhancement Courses (AEC)	
	Ability Enhancement Compulsory	
	Courses (AECC)	
40605	Equity Research	04
	Skill Enhancement Courses (SEC)	
40606	Technical Analysis in Financial Markets -II	03
	Core Courses (CC)	
40607	Project Work	04
	Total Credits	20

#### **Semester V**

# Discipline Specific Courses (DSC)

# **Equity And Bond Valuation (3 credits)**

#### **Course Objectives:**

- To provide learners with a comprehensive understanding of the principles and techniques involved in valuing equity and bond valuation.
- To cover fundamental concepts, valuation models, and practical applications in the Indian financial context
- To equip learners with the skills required for investment analysis and decision-making.
- To enable the learners to understand the relationship between risk and return

Sr. No.	Modules	No. of Lectures
1	Introduction to Financial Markets and Securities	15
2	Equity Valuation	15
3	Bond Valuation	15
	Total	45

#### Modules at a glance

#### **Syllabus:**

Sr. No	Modules/ Units	
1	Introduction to Financial Markets and Securities	
	<ul> <li>Overview of Financial Markets in India-Types of Securities: Equities and Bonds-Regulatory Environment in India-Market Participants and their Roles</li> <li>Characteristics of Equities and Bonds</li> <li>Risk and Return in Financial Markets</li> <li>Practical Applications and Case Studies in Risk Management in Investment Decisions</li> <li>Portfolio Construction and Optimization</li> </ul>	
2	Equity Valuation	
	<ul> <li>Submodule 2.1: Fundamental Analysis of Equities</li> <li>Financial Statement Analysis</li> <li>Ratio Analysis</li> <li>Earnings and Dividend Analysis</li> <li>Industry and Company Analysis</li> <li>Submodule 2.2: Technical Analysis of Equities</li> <li>Chart Patterns and Trends</li> <li>Moving Averages and Oscillators</li> <li>Support and Resistance Levels</li> <li>Trading Strategies</li> <li>Submodule 2.3: Valuation Models</li> <li>Dividend Discount Model (DDM)</li> <li>Gordon Growth Model</li> </ul>	

	<ul> <li>Price/Earnings (P/E) Ratio</li> <li>Discounted Cash Flow (DCF) Analysis for Equities</li> <li>Application of Valuation Models in Real-world Scenarios</li> <li>Comparative Analysis of Equity and Bond Valuation</li> </ul>
3	Bond Valuation
	Submodule 3.1:Characteristics of Bonds
	Types of Bonds in India
	Bond Indenture and Covenants
	Credit Ratings and Bond Defaults
	Submodule 3.2: Bond Pricing and Yield Measures
	Bond Pricing: Present Value Approach
	Yield to Maturity (YTM) and Current Yield
	Yield Curve and Term Structure of Interest Rates
	Submodule 3.3: Interest Rate Risk and Duration
	Duration and Modified Duration
	• Convexity
	Bond Portfolio Immunization
	Interest Rate Risk Management Strategies
	Case Studies on Valuation Challenges and Opportunities in the Indian Market

#### . Course Outcomes:

- The learner is able to decide prudently on the type of investment depending on the risk-taking appetite
- The learner understands the difference between Equities and bonds
- The learner understands the functioning of fundamental and technical analysis of equities
- There is awareness about the various risk management strategies

#### **Reference Books:**

- Equity Valuation and Analysis with eVal" by Russell Lundholm and Richard Sloan
- "Bond Markets, Analysis, and Strategies" by Frank J. Fabozzi
- Technical Analysis of Financial Markets by John Murphy
- Security Analysis" by Benjamin Graham and David Dodd
- "Fixed Income Securities: Valuation, Risk, and Risk Management" by Pietro Veronesi
- "Investment Valuation: Tools and Techniques for Determining the Value of Any Asset" by Aswath Damodaran

# **Teaching Pedagogy**

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

#### Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

#### Paper pattern for written test of 15 Marks

Questio nNo.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)	10
	OR Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

Question No.	Particulars		Marks per Question	Total marks
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	
Q.1		OR		12
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR	•	
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	7
	Α	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	Α	Application based question	12	
Q. 5		OR		12
	В	Application based question	12	
		TOTAL		60

# CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: \_\_\_\_

ľ	MARKS: 20		FY/SY/TY BFM: Div	vision A/B	Semester	:		
Name of the Topic			Date of Presentation:					
Sr. No	Roll No		Name of the student	Content (5)	Team building (5)	Presentation skills		Total (20)
						Verbal (5)	Non Verbal (5)	
1								
2								
3								
4								
Sign	n: 1	2	34Fa					
	ne of the	Торіс		Date of Preser		T		
Sr.	Roll		Name of the student	Content	Team	Presenta	ion skills Total	
No	No			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sig	n: 1	2	34Fa	aculty Sign:		<del></del>		
Nan	ne of the	Topic		Date of Preser	ntation:			
Sr.	Roll		Name of the student	Content	Team	Presenta	tion skills	Total
No	No			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sign	n: 1	2.	34Fa	aculty Sign:				

#### **Semester V**

## Discipline Specific Courses (DSC)

## **Securities Analysis and Portfolio Management (3 credits)**

## **Course Objectives:**

- To provide learners with a comprehensive understanding of the principles and techniques involved in valuation of securities.
- To cover fundamental concepts, valuation models, and practical applications in portfolio theory
- To equip learners with the skills required for investment analysis and decision-making.
- To enable the learners to understand the relationship between futures and options derivatives.

Sr. No.	Modules	No. of Lectures
1	Valuation of Securities	15
2	Equity Analysis and Portfolio Theory	15
3	Futures and Option Derivatives	15
	Total	45

#### Modules at a glance

#### **Syllabus:**

Sr. No	Modules/ Units
1	Valuation of Securities
	<ul> <li>Bond Valuation – Types of Bonds - Dated Securities and Zero Coupon Bonds;</li> <li>Strips Valuation of bonds; Yield, Current Yield, YTM, Yield to Call.</li> <li>Shares Valuation –Features of equity, valuation of shares- asset backing method, EPS method, Market value, Yield based methods, Fair value of shares, Dividend discount models- with constant dividend, withconstant growth, multistage growth models. P/E based valuation-Taxation of Fixed Income Securities</li> </ul>
2	Equity Analysis and Portfolio Theory
	<ul> <li>Fundamental Analysis – Concept, process, Economy Analysis, Sector Analysis, Company Analysis</li> <li>Tools and Techniques of Fundamental Analysis, Business Cycle and Industry Analysis.</li> <li>Technical Analysis – Fundamental Principles, Dow Theory, EMH, Random Walk Hypothesis, Indian Markets and Efficiency Charts – Line Charts, Bar Charts, Japanese Candlestick Chart; Moving Averages – Simple; Momentum</li> </ul>

	<ul> <li>Analysis/Relative Strength Index (RSI); MACD</li> <li>Risk and return for one security, two security and portfolio. Efficient Frontier, Investor utility.</li> <li>Capital Market Theory - Background, risk free asset, the market portfolio; Capital Asset Pricing Model (CAPM), systematic and unsystematic risk, Arbitrage Pricing Theory (APT).</li> <li>Portfolio Management - Passive v/s. Active, Value v/s. Growth .Understanding the StockIndex - Construction and composition of SENSEX and NIFTY, Calculation of indices. Free float Market capitalization</li> </ul>
3	Futures and Option Derivatives
	<ul> <li>Types of Futures – On the basis of Maturity, On the basis of the underlying asset</li> <li>Futures Pricing – Cost of Carry Model; Mark to market.</li> <li>Definition of Options, Types of Options – Call Options, Put Options; Option Pay–Offs; Option Pricing – Binomial Model and Black &amp; Scholes Model; Option Greeks.</li> </ul>

#### . Course Outcomes:

- The learner is able to understand prudently on the type of futures and options depending on the risk-taking appetite
- The learner understands the difference between coupons and bonds
- The learner understands the functioning of fundamental and technical analysis of portfolios.
- There is awareness about the various risk management strategies with respect to hedging and derivatives.

#### **Reference Books:**

- 1. Strategic Financial Management Dr. J.B. Gupta Taxmann's, New Delhi
- 2. Financial Management Rajiv Shrivastava, Anil Misra Oxford Higher Education
- 3. Financial Management- Ravi Kishore, Taxmann's, New Delhi.
- 4. Financial Management: Problems and Solutions, Ravi Kishore, Taxmann's, New Delhi
- 5. Financial Management Theory & Practice by Prasanna Chandra, TMH Publishers 2004
- 6. Financial Management-I.M. Pandey, Vikas publishing house, New Delhi.
- 7. Options Futures and other Derivatives John C.Hull, PHI-EEE, 2011
- 8. Reference Material of NCFM from www.nseindia.com

# **Teaching Pedagogy**

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

Method of evaluation	Total
	marks
Written Test	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

# Paper pattern for written test of 15 Marks

Questio nNo.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)	10
	OR	
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

Question No.	Particulars		on Particulars Marks per Question		Total marks
	A	Theory/ Concept based question	6		
	В	Theory/ Concept based question	6	10	
Q.1		OR		12	
	C	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q.2	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q.3	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q. 4	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Application based question	12		
Q. 5		OR		12	
	В	Application based question	12	7	
			TOTAL	60	

CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/							
APPLICATIONBASED ACTIVITY:							
MARKS: 20	FY/SY/TY BFM: Division A/B	Semester:					
Name of the Topic Date of Presentation:							

Sr. No	Roll No	Name of the student	Content (5)	Team building	Presentation skills		Total (20)
				(5)	Verbal (5)	Non Verbal (5)	
1							
2							
3							
4							
Sign	: 1	234Faculty S					
Nam	ne of the		te of Presen				
Sr.	Roll	Name of the student	Content	Team	Presenta	tion skills	Total
No	No		(5)	building	Verbal	Non	(20)
				(5)	(5)	Verbal (5)	
1							
2							
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4							
Sign	n: 1		ign:				
			te of Presen				
Sr.	Roll	Name of the student	Content	Team	Presenta	tion skills	Total
No	No		(5)	building			(20)
				(5)	Verbal (5)	Non Verbal (5)	
1							
2							
3							
4							
Sign	: 1	2. 3. 4. Faculty S	ign:				

#### **Semester V**

# Discipline Specific Courses (DSC)

## **Equities Derivatives (3 credits)**

## **Course Objectives:**

- To provide learners with a comprehensive understanding of the participants involved in the derivatives markets.
- To cover fundamental concepts in understanding the Index Number, and economic significance of Index Movements
- To equip learners with the conceptual knowledge required for clearing and settlement.
- To enable the learners to understand the regulatory framework with respect to financial markets

Sr. No.	Modules	No. of Lectures
1	Introduction to Derivatives	15
2	Market Index	15
3	Trading, Clearing and Settlement and Regulatory Framework	15
	Total	45

#### Modules at a glance

#### **Syllabus:**

Sr. No	Modules/ Units					
1	Introduction to Derivatives					
	<ul> <li>Definition, Factors driving the growth of financial derivatives</li> <li>Derivatives contracts/products</li> <li>Participants in the derivatives market</li> <li>Economic functions of the Derivative Markets</li> <li>OTC derivative instruments and markets</li> <li>BSE Derivative Markets</li> <li>Types of Memberships in the BSE Derivatives segment</li> </ul>					
2	Market Index					
	<ul> <li>Understanding the Index Number,</li> <li>Economic Significance of Index Movements</li> <li>Index Construction Issues</li> <li>Types of Indexes</li> <li>Desirable attributes of an Index</li> <li>The SENSEX®- Criteria for selection and review of Scrips for the SENSEX®</li> </ul>					
3	Trading, Clearing and Settlement and Regulatory Framework					

- Trading-Trading Rules, Order Matching Rules, Order Conditions
- Clearing And Settlement- Clearing Entities , Clearing members , Clearing banks
- Clearing Mechanism
- Settlement Mechanism
- Securities Contracts (Regulation) Act, 1956
- Securities And Exchange Board Of India Act, 1992
- Regulation For Derivatives Trading

#### . Course Outcomes:

- The learner is able to understand concepts of index numbers
- The learner understands the difference between clearing and settlement.
- The learner understands the functioning of Regulatory framework.
- There is awareness about the Derivatives Markets with respect to contracts, products, instruments and economic functions.

#### **Reference Books:**

- "Bond Markets, Analysis, and Strategies" by Frank J. Fabozzi
- Options Futures and other Derivatives John C.Hull, PHI-EEE, 2011
- Investment Valuation: Tools and Techniques for Determining the Value of Any Asset" by Aswath Damodaran
- Technical Analysis of Financial Markets by John Murphy
- Reference Material of NCFM from www.nseindia.com

# **Teaching Pedagogy**

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

#### Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

# Paper pattern for written test of 15 Marks

Question No.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)	10
	OR	
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

Question No.	Particulars		Particulars Marks per Question		Total marks
	A	Theory/ Concept based question	6		
0.4	В	Theory/ Concept based question	6		
Q.1		OR		12	
	C	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q.2	В	Theory/ Concept based question	6	12	
		OR	•		
	C	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q.3	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q. 4	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Application based question	12		
Q. 5		OR		12	
	В	Application based question	12		
			TOTAL	60	

# CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: \_\_\_\_

ľ	MARKS: 20		FY/SY/TY BFM: Division A/B Semester:					
Nan	ne of the	Topic	Date of Presentation:					
Sr. No	Roll No			Content (5)	Team building	Presentation skills		Total (20)
					(5)	Verbal (5)	Non Verbal (5)	
1								
2								
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	ne of the	Торіс		Date of Preser		T		
Sr.	Roll		Name of the student	Content	Team	Presentation skills		Total (20)
No	No		(5)	building (5)	Verbal (5)	Non Verbal (5)		
1								
2								
3								
4								
Sig	n: 1	2	34Fa	aculty Sign:		<del></del>		
Nan	ne of the	Topic		Date of Preser	ntation:			
Sr.	Roll		Content	Team	Presentation skills		Total	
No	No			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sign	n: 1	2.	34Fa	aculty Sign:				

#### **Semester V**

## Ability Enhancement Courses (AEC)

# Ability Enhancement Compulsory Courses (AECC)

# **Corporate Communication & Public Relations (4 credits)**

#### **Course Objectives**

- To enable the learners to understand what corporate communication is.
- To create awareness about what its role in corporations is, and the different perspectives on corporate communication.
- To enable the learner to understand key concepts of corporate communication and publicrelations.
- To ensure the learners know key theories of corporate communications and public relations.

Sr. No.	Modules	No. of Lectures
1	Foundation of Corporate Communication	15
2	Understanding Public Relations	15
3	Functions of Corporate Communication and Public Relations	15
4	Emerging Technology in Corporate Communication and PublicRelations	15
_	Total	60

# **Modules at a Glance**

# **Syllabus**

Unit	Modules / Units			
.No.				
1	Foundation of Corporate Communication			
	a) Corporate Communication: Scope and Relevance Introduction, Meaning,			
	Scope, Corporate Communication in India, Need/ Relevance of Corporate			
	Communication in Contemporary Scenario			
	b) Keys concept in Corporate Communication Corporate Identity: Meaning and Features, Corporate Image: Meaning, Factors Influencing Corporate Image, Corporate Reputation:  Meaning, Advantages of Good Corporate Reputation			
	c) Ethics and Law in Corporate Communication   Importance of Ethics in Corporate			
	Communication, Corporate Communication and Professional Code of Ethics, Mass			
	MediaLaws: Defamation, Invasion of Privacy, Copyright Act, Digital Piracy, RTI			
2	Understanding Public Relations			
	a) Fundamental of Public Relations: [Introduction, Meaning, Essentials of Public			
	Relations, Objectives of Public Relations, measurement of Public Relations			
	objectives, PR campaigns,			
	Scope of Public Relations, Significance of Public Relations in Business			
	b) Emergence of Public Relations: Tracing Growth of Public Relations, Public			
	Relations inIndia, Reasons for Emerging International Public Relations			
	c) Public Relations Environment:   Introduction, Social and Cultural Issues,			
	EconomicIssues, Political Issues, Legal Issues d) Theories used in Public Relations: Systems Theory, Situational Theory,			
3	SocialExchange Theory, Diffusion Theory  Functions of Corporate Communication and Public Relations			
3	a) Media Relations:   [Introduction, Importance of Media Relations, Sources of Media R			
	Media Information, Building Effective Media Relations, Principles of Good Media			
	Relations b) Employee Communication:   Introduction, Sources and organizing of			
	Employee Communications, Public speaking and presentation skills for PR			
	professionals, Introduction to PR agencies, Benefits of Good Employee			
	Communications, Steps in Implementing An Effective Employee Communications			
	Programme, Role of Management in Employee Communications c) Crisis			
	Communication: Introduction, Impact of Crisis, Role of Communication in Crisis,			
	Guidelines for Handling Crisis, Trust Building d) Financial			
	Communication:   Introduction, Tracing the Growth of Financial Communication			
	in India, Audiences for Financial Communication, Financial Advertising			
4	Emerging Technology in Corporate Communication and Public Relations			
	a) Contribution of Technology to Corporate Communication   Introduction,			
	Today's Communication Technology, Importance, functions and types of			
	Technology to Corporate Communication, New Media: Web Conferencing, Really			
	Simple Syndication (RSS)			
	b) Information Technology in Corporate Communication Introduction, E-media			
	Relations, E-internal Communication, E-brand Identity and Company Reputation c)			
	Corporate Blogging [Introduction, Characteristics, Types, Role and Content writing for Corporate			
	for Corporate Blogging and other platforms.			
	Diogging and other platforms.			

#### **Course Outcomes:**

- The learners will develop knowledge, skills, and judgment around human communication.
- The learners are aware of the different traits that facilitate their ability to work collaboratively with others.
- The learner will cultivate communication skills to improve his/her competencies.
- The learner learns to manage conflict, understand small group processes, actively listen and appropriate self-disclosure.

#### **Reference Books:**

- Richard R. Dolphin, The Fundamentals of Corporate Communication
- Joep Cornelissen, Corporate Communications: Theory and Practice
- James L. Horton, Integrating Corporate Communication: The Cost Effective Use of Message& Medium
- Sandra Oliver, Handbook of Corporate Communication & Public Relations A Cross-Cultural Approach
- Rosella Gambetti, Stephen Quigley, Managing Corporate Communication
- Joseph Fernandez, Corporate Communications: A 21st Century Primer
- C.B.M. van Riel, Chris Blackburn, Principles of Corporate Communication
- Jaishri Jethwaney, Corporate Communication: Principles and Practice

# **Teaching Pedagogy**

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

#### Allocation of 40 Marks---Internal evaluation

Method of evaluation	Marks
Written Test	15
Power Point Presentation-Pre-set criteria	10
Write a blog in any preferred language	10
Class Participation & attendance	5
TOTAL	40

#### Suggested Paper pattern for written test of 15 marks

Questio nNo	Particulars	Marks
	Question based on theory/concept taught. (Any Two out of Three)	
Q.1	OR	10
	Application based question	
Q.2	Write short note (Any One out of Two)	5
TOTAL		15

Question No.	Particulars		Marks per Question	Total marks
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	
Q.1		OR	·	12
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR	·	
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Application based question	12	
Q. 5		OR		12
	В	Application based question	12	
			TOTAL	60

# CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: \_\_\_\_\_

MARKS: 20		S: 20	FY/SY/TY BFM: Division A/B Semester:					
Nan	ne of th	e Topic		Date of Present	ation:			
Sr. Roll No No			Name of the student	Content (5)		Presentation skills		Total (20)
					(5)	Verbal (5)	Non Verbal (5)	
1								
2								
3								
-								
Sign	n: 1	2	34Fa	culty Sign:				
Nan	ne of th	e Topic		Date of Preser	ntation:			
Sr.	Roll	l	Name of the student	Content	Team	Presentation skills		Total
No	No			(5)	building (5)	Verbal (5)	Non Verbal	(20)
1							(5)	
1 2								
3								
4								
Sig	n: 1	2	34Fa	culty Sign:				
Nan	ne of th	e Topic		Date of Preser	ntation:			
Sr.	Roll		Name of the student	Content	Team	Presenta	tion skills	Total
No	No			(5)	building	Verbal	Non	(20)
					(5)	(5)	Verbal (5)	
1								
2								
3								
4								
Sign	n: 1	2	34Fa	culty Sign:				

#### **Semester V**

#### Skill Enhancement Courses (SEC)

# **Technical Analysis in Financial Markets-I (3 credits)**

#### **Course Objectives:**

- To equip students with the knowledge and skills required to analyze financial markets using technical tools and charts.
- To cover the principles of technical analysis, chart patterns, indicators
- .To enable the learners familiar with the application of technical tools in making trading and investment decisions.
- To enable the learners to understand the regulatory framework with respect to financial markets

Sr. No.	Modules	No. of Lectures
1	Introduction to Technical Analysis	15
2	Chart Patterns and Trend Analysis	15
3	Technical Indicators and Oscillators	15
	Total	45

#### Modules at a glance

#### **Syllabus:**

Sr. No	Modules/ Units				
1	Introduction to Technical Analysis				
	Overview of Technical Analysis				
	Principles of Dow Theory				
	Assumptions and Criticisms of Technical Analysis				
	Role of Behavioral Finance in Technical Analysis				
	Efficient Market Hypothesis and Technical Analysis				
2	Chart Patterns and Trend Analysis				

Cit	bmodule 2.1: Basic Chart Patterns
Sui	Head and Shoulders
	Double Tops and Bottoms
	Triangles (Ascending, Descending, Symmetrical)
	Rectangles and Flags
Sui	<ul><li>bmodule 2.2: Trendlines and Channels</li><li>Drawing Trendlines</li></ul>
	Channels and their Interpretation
	Support and Resistance Levels
	Moving Averages and Trend Identification
3 7	Fechnical Indicators and Oscillators
Sui	bmodule 3.1: Momentum Indicators
	• Relative Strength Index (RSI)
	Stochastic Oscillator
	Moving Average Convergence Divergence (MACD)
	• Rate of Change (ROC)
Sui	<ul><li>bmodule 3.2: Volume Analysis</li><li>On-Balance Volume (OBV)</li></ul>
	Accumulation/Distribution
	<ul><li>Accumulation/Distribution</li><li>Money Flow Index (MFI)</li></ul>
Sui	
Sui	Money Flow Index (MFI)  bmodule 3.3: Sentiment Indicators

#### . Course Outcomes:

- The learner is able to understand the various aspects of Dow Theory
- The learner understands the difference between Technical Indicators and Oscillators
- The learner understands the role of behavioral finance in technical analysis
- There is awareness about the Chart Patterns and Trend Analysis

#### **Reference Books:**

- Technical Analysis Explained" by Martin J. Pring
- "A Complete Guide to the Futures Markets" by Jack D. Schwager
- Quantitative Technical Analysis: An integrated approach to trading system development and trading management by Dr. Howard B Bandy
- Technical Analysis of the Financial Markets" by John J. Murphy
- "Encyclopedia of Chart Patterns" by Thomas N. Bulkowski
- "Japanese Candlestick Charting Techniques" by Steve Nison

# **Teaching Pedagogy**

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

#### Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test/ Live Trading Sessions	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

#### Paper pattern for written test of 15 Marks

Questio nNo.	Particulars	Total marks
	Question based on theory/concept taught. (Any Two	
Q.1	out ofThree)	10
	OR	
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

Question No.	Particulars		Marks per Question	
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	
Q.1		OR	•	12
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Application based question	12	
Q. 5		OR		12
	В	Application based question	12	
			TOTAL	60

# CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: \_\_\_\_

MARKS: 20		3: 20	FY/SY/TY BFM: Division A/B Semester:					
Name of the Topic		Topic	Date of Presentation:					
Sr. No	Roll No		Name of the student	Content (5)	Team building	Presenta	Presentation skills	
					(5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sign	n: 1	2	34Fa					
	ne of the	Торіс		Date of Preser		T		
Sr.	Roll		Name of the student	Content	Team	Presentation skills		Total
No	No			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sig	n: 1	2	34Fa	aculty Sign:		<del></del>		
Nan	ne of the	Topic		Date of Preser	ntation:			
Sr.	Roll		Name of the student	Content	Team	Presenta	tion skills	Total
No	No			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sign	n: 1	2.	34Fa	aculty Sign:				

## **Semester V**

# Core Courses (CC)

# **Research Analysis in Financial Markets (4 Credits)**

## **Course Objectives:**

- To provide students with the essential knowledge and skills required to conduct effective research in the field of financial markets.
- To cover the aspects of research methodologies, data analysis techniques, and practical applications.
- .To enable the learners to critically evaluate financial information
- To enable the learners to make informed decisions

Sr. No.	Modules	No. of Lectures
1	Introduction to Financial Research	15
2	Data Collection and Analysis	15
3	Financial Market Efficiency and Anomalies	15
4	Applications of Research in Financial Markets	15
	Total	60

Unit .No.	Modules / Units
1	Introduction to Financial Research
	Overview of Financial Research
	Importance of Research in Financial Markets
	Research Design and Methodology
	Ethical Considerations in Financial Research
	Types of Financial Research Studies
	Literature Review in Financial Research
2	Data Collection and Analysis
	Submodule 2.1: Data Collection
	Sources of Financial Data
	Data Quality and Reliability
	Sampling Techniques in Financial Research
	Surveys and Interviews in Financial Research
	Submodule 2.2: Data Analysis Techniques
	Descriptive Statistics
	Inferential Statistics
	Regression Analysis in Financial Research
	Time Series Analysis
	Panel Data Analysis
3	Financial Market Efficiency and Anomalies
	Submodule 3.1: Efficient Market Hypothesis (EMH)
	EMH and its Forms
	Empirical Evidence on Market Efficiency

	Behavioral Challenges to EMH
	Submodule 3.2: Market Anomalies
	Calendar Effects (e.g., January Effect)
	Momentum and Reversal Effects
	Size and Value Anomalies
	Sentiment Analysis in Financial Markets
	Submodule 3.3: Event Studies
	Concept of Event Studies
	Methodology and Applications
	Abnormal Returns and Cumulative Abnormal Returns
4	Applications of Research in Financial Markets
	Equity and Fixed-Income Research
	Macroeconomic Research and Forecasting
	Investment Strategy and Portfolio Management
	Risk Management and Derivatives Research
	Regulatory and Policy Research in Finance

#### **Course Outcomes:**

- The learner is able to understand the various aspects of Financial Research
- The learner understands the difference between Financial Market Efficiency and Anomalies
- The learner understands the role of behavioral finance in Research analysis
- There is awareness about the Chart Patterns and Trend Analysis

#### **Reference Books:**

- 1. A Random Walk Down Wall Street" by Burton Malkiel
- 2. "Research Methods for Business Students" by Mark Saunders, Philip Lewis, and Adrian Thornhill
- 3. "Financial Markets and Corporate Strategy" by David Hillier, Mark Grinblat and Sheridan Titman
- 4. A Guide to Econometrics" by Peter Kennedy
- 5. "Financial Market Analytics and Data Visualization with Python" by Yves Hilpisch
- 6. "Quantitative Financial Analytics: The Path to Investment Profits" by Kenneth L. Grant

# **Teaching Pedagogy**

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

#### Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test/ Live Trading Sessions	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

## Paper pattern for written test of 15 Marks

Questio nNo.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)  OR	10
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

Question No.	Pai	rticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	T
Q.1		OR	•	12
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Application based question	12	
Q. 5		OR		12
	В	Application based question	12	
	•		TOTAL	60

# CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATIONBASED ACTIVITY: \_\_\_\_\_

MARKS: 20 FY/SY/TY BFM: Division A/B Semester: \_\_\_\_\_

Nam	Name of the Topic Date of Presentation:							
Sr. No	Roll No		Name of the student	Content (5)	Team building	Presenta	tion skills	Total (20)
					(5)	Verbal (5)	Non Verbal (5)	
1								
3								
4								
-								
Sign	: 1	2	34	Faculty Sign:				
		e Topic		Date of Preser	itation:			
Sr.	Roll		Name of the student	Content	Team	Presenta	tion skills	Total
No	No			(5)	building (5)	Verbal	Non	(20)
					(0)	(5)	Verbal (5)	
1								
3								
4								
				<u> </u>			L	
Sign	n: 1	2	3. 4.					
		e Topic		Date of Preser				
Sr.	Roll No		Name of the student	Content	Team	Presenta	tion skills	Total
No	NO			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3 4								
4								
Sign	Sign: 1234Faculty Sign:							

#### **Semester VI**

# Discipline Specific Courses (DSC)

# **Private Equity in Financial Markets (3 credits)**

#### **Course Objectives:**

- To provide learners with a comprehensive understanding of private equity investments
- To cover fundamental concepts, their role in financial markets and practical applications in the Indian financial context
- To equip learners with the strategies employed by private equity firms
- To enable the learners to become aware of the entire private equity lifecycle, from fundraising and deal sourcing to exit strategies.

Sr. No.	Modules	No. of Lectures
1	Introduction to Private Equity	15
2	Private Equity Fundraising and Deal Sourcing	15
3	Deal Structuring and Portfolio Management	15
	Total	45

#### Modules at a glance

#### **Syllabus:**

Sr.	Modules/ Units				
No					
1	Introduction to Private Equity				
	Definition and Characteristics of Private Equity				
	Historical Development and Evolution				
	Types of Private Equity: Venture Capital, Buyouts, Mezzanine Financing				
	Structure of Private Equity Funds				
	Legal and Regulatory Framework for Private Equity in India				
2	Private Equity Fundraising and Deal Sourcing				
	Submodule 2.1: Fundraising Strategies				
	Sources of Capital: Limited Partners (LPs)				
	Fund Structure and Terms				
	Due Diligence by Limited Partners				
	Challenges in Fundraising				
	Submodule 2.2: Deal Sourcing and Evaluation				
	Deal Origination: Networks and Channels				
	Screening and Selection Criteria				
	Valuation Methods in Private Equity				
	Risk Assessment and Mitigation				
	Emerging Trends in the Private Equity Landscape				
	Impact of Economic Cycles on Private Equity				

3	Deal Structuring and Portfolio Management				
	Submodule 3.1: Deal Structuring and Negotiation				
	Deal Terms and Agreements				
	Leverage in Private Equity Transactions				
	<ul> <li>Exit Strategies: IPOs, Trade Sales, Secondary Buyouts</li> </ul>				
	Submodule 3.2: Portfolio Management				
	Value Addition by Private Equity Firms				
	Governance and Monitoring of Portfolio Companies				
	Operational Improvements and Strategic Initiatives				
	Managing Relationships with Portfolio Companies				
	<ul> <li>Environmental, Social, and Governance (ESG) Considerations</li> </ul>				
	Challenges in Exits and Liquidity Events				

#### **Course Outcomes:**

- The learner is able to decide prudently on the type of portfolio management depending on the risk-taking appetite
- The learner understands the difference between Private Equity Fundraising and Deal Sourcing.
- The learner understands the Structure of Private Equity Funds
- There is awareness about the Legal and Regulatory Framework for Private Equity in India

#### **Reference Books:**

- Private Equity: History, Governance, and Operations" by Harry Cendrowski, Louis W. Petro, and James P. Martin"
- Mastering Private Equity: Transformation via Venture Capital, Minority Investments & Buyouts" by Claudia Zeisberger, Michael Prahl, and Bowen White.
- Private Equity 4.0: Reinventing Value Creation" by Benoit Leleux and Hans van Swaay
- King of Capital: The Remarkable Rise, Fall, and Rise Again of Steve Schwarzman and Blackstone" by David Carey and John E. Morris
- "Barbarians at the Gate: The Fall of RJR Nabisco" by Bryan Burrough and John Helyar
- "The Masters of Private Equity and Venture Capital" by Robert Finkel and David Greising

# Teaching Pedagogy

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

Method of evaluation	Total marks
Written Test	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

# Paper pattern for written test of 15 Marks

Question No.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)	10
	OR	
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

Question No.	Pa	rticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	<b></b>
Q.1		OR		12
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Application based question	12	
Q. 5		OR		12
	В	Application based question	12	
<u>-</u>		TOTAL		60

# CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: \_\_\_\_

ľ	MARKS	5: 20	FY/SY/TY BFM: Div	vision A/B	Semester	:		
Nan	ne of the	Topic		Date of Present	ation:			
Sr. No	Roll No		Name of the student	Content (5)	Team building	Presenta	tion skills	Total (20)
					(5)	Verbal (5)	Non Verbal (5)	
1								
2								
3								
4								
Sign	n: 1	2	34Fa					
	ne of the	Торіс		Date of Preser		Τ_		
Sr.	Roll		Name of the student	Content	Team	Presenta	tion skills	Total
No	No			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sig	n: 1	2	34Fa	aculty Sign:				
Nan	ne of the	Topic		Date of Preser	ntation:			
Sr.	Roll		Name of the student	Content	Team	Presenta	tion skills	Total
No	No			(5)	building (5)	Verbal (5)	Non Verbal (5)	(20)
1								
2								
3								
4								
Sign	n: 1	2.	3. 4. Fa	aculty Sign:				

#### **Semester VI**

# Discipline Specific Courses (DSC)

# **Corporate Restructuring and Valuation (3 credits)**

# **Course Objectives**:

- To impart knowledge relating to legal, accounting and practical implementation of corporate restructuring.
- The subject covers the complex facets of corporate restructuring process
- To impart knowledge relating redemption of preference share.
- To impart knowledge relating Buy-back of equity share

Sr.	Modules	No. of
No.		Lectures
1	Corporate Restructuring – Introduction and Concepts	15
2	Accounting of Internal Reconstruction	15
3	Accounting of External Reconstruction (Amalgamation/ Mergers/ Takeovers and	15
	Absorption)	
	TOTAL	45

#### **Modules at a Glance**

#### Syllabus

Sr.	Modules				
No	Hiodules				
1	Corporate Restructuring – Introduction and Concepts				
	Corporate Restructuring - Historical Background, Meaning of Corporate Restructuring, Corporate				
	Restructuring as a Business Strategy, Need and Scope of Corporate Restructuring.				
	• Planning, Formulation and Execution of Various Restructuring Strategies, Important Aspects to				
	be considered while Planning or Implementing Corporate Restructuring Strategies.				
	• Forms of Restructuring - Merger, Demerger, Reverse merger, Disinvestment,				
	Takeover/acquisition, Joint Venture (JV), Strategic Alliance, Franchising and Slump sale				
	Redemption of preference shares. and Buy-back of equity shares (Only Theory)				
2	Accounting of Internal Reconstruction				
	Need for reconstruction and Company Law provisions, Distinction between internal and external				
	reconstructions				
	• Methods including alteration of share capital, variation of share-holder rights, sub division,				
	consolidation, surrender and reissue/cancellation, reduction of share capital, with relevant legal				
_	provisions and accounting treatments for same.				
3	Accounting of External Reconstruction (Amalgamation/ Mergers/ Takeovers				
	and Absorption)				
	In the nature of merger and purchase with corresponding accounting treatments of pooling of				
	interest (Only theory) and purchase methods respectively				
	Computation and meaning of purchase consideration and Problems based on purchase method of				
	accounting only.				

#### **Course Outcomes**

- Provide a comprehensive understanding of the principles and techniques of corporate restructuring analysis.
- Learners are exposed to several economic and accounting concepts that practitioners in the fielduse and apply.
- Learners can apply financial models and formulae to evaluate key parameters in the restructuringanalysis
- Learners can exercise powers of inquiry, logical thinking, and critical analysis of arguments and evidence. Interpret and evaluate theoretical arguments and empirical evidence.
- Provide a comprehensive understanding about Redemption preference and Buyback of EquityShares

#### Reference Books

- 1. Ramanujam : Mergers et al, LexisNexis Butterworths Wadhwa Nagpur
- 2. Ray: Mergers and Acquisitions Strategy, Valuation and Integration, PH
- 3. Advanced Accounts Shukla and Grewal S. Chand and Co. (P) Ltd., New Delhi
- 4. Advanced accountancy R.L. Gupta and M. Radhaswamy S.

Chand and Co. (P)Ltd., New Delhi

# **Teaching Pedagogy**

Use of technology, Chalk and Talk method, Group discussions, case study analysis, Flip class, Quiz,management games would be conducted in the class to make learning an enjoyable experience.

## Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

## Paper pattern for written test of 15 Marks

Question No.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)	10
	OR	
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

Question No.	Pa	rticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	
Q.1		OR		12
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR		
	C	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Application based question	12	
Q. 5		OR		12
	В	Application based question	12	
		TOTA	L	60

#### CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: FY/SY/TY BFM: Division A/B MARKS: 20 Semester: \_\_\_\_\_ Name of the Topic Date of Presentation: Sr. Roll Name of the student Content Team Presentation skills Total building No No (5) (20)(5) Verbal Non Verbal (5) (5) 1 2 3 4 Sign: 1 \_\_\_\_\_\_3. \_\_\_\_4. \_\_\_\_Faculty Sign: \_\_\_\_\_ Date of Presentation: Name of the Topic Name of the student Sr. Roll Content Team Presentation skills Total No No (5) building (20)Verbal Non (5) Verbal (5) (5) 2 3 4 Sign: 1\_\_\_\_\_\_2.\_\_\_\_\_3.\_\_\_\_4.\_\_\_Faculty Sign:\_\_\_\_\_\_ Date of Presentation: Name of the Topic Roll Name of the student Content Team Sr. Presentation skills Total No No (5) building (20)Verbal Non (5) Verbal (5) (5)

Sign: 1 \_\_\_\_\_ 3. \_\_\_\_ 4. \_\_\_ Faculty Sign: \_\_\_\_\_

#### **Semester VI**

# Discipline Specific Courses (DSC)

# **Entrepreneurship Management (3 credits)**

#### **Course Objectives:**

- To provide students with the knowledge and skills needed to embark on entrepreneurial ventures.
- To enable learners to manage innovative and sustainable businesses.
- To cover entrepreneurial concepts, startup strategies and business planning strategies.
- To enable the learners become aware of the practical aspects of launching and managing a successful business.

Sr. No.	Modules	No. of Lectures
1	Introduction to Entrepreneurship	15
2	Identifying Business Opportunities	15
3	Planning and Launching a Venture	15
	TOTAL	45

## **Modules at a Glance**

#### **Syllabus**

Sr	Modules						
No							
1	Introduction to Entrepreneurship						
	Definition and Significance of Entrepreneurship						
	Characteristics and Traits of Successful Entrepreneurs						
	Historical Overview of Entrepreneurship						
	• Types of Entrepreneurship: Small Business vs. High-Growth Ventures						
	Entrepreneurial Ecosystem in India						
2	Identifying Business Opportunities						
	Submodule 2.1: Idea Generation and Opportunity Recognition						
	Creativity and Innovation in Entrepreneurship						
	Methods for Identifying Business Opportunities						
	Market Research and Feasibility Studies						
	SWOT Analysis and Environmental Scanning						
	Submodule 2.2: Market Analysis and Customer Segmentation						
	Target Market Identification						
	Customer Needs and Preferences						
	Competitive Analysis and Positioning						
	Developing Unique Value Propositions						
3	Planning and Launching a Venture						

#### Submodule 3.1: Business Model Development

- Business Model Canvas
- Revenue Models and Pricing Strategies
- Scalability and Sustainability

#### Submodule 3.2: Business Planning and Strategy

- Business Plan Components
- Financial Projections and Budgeting
- Risk Assessment and Mitigation Strategies
- Legal and Regulatory Considerations

# Funding and Financing Options

- Bootstrapping and Self-Financing
- Angel Investors and Venture Capital
- Crowdfunding and Government Initiatives
- Negotiating and Structuring Deals

#### **Course Outcomes:**

- Learners are exposed to several funding and financing concepts that practitioners in the field use and apply
- Learners can exercise powers of inquiry, logical thinking, and critical analysis of arguments and evidence
- Learners can get a comprehensive understanding of the principles and techniques of planning and launching a venture.
- Learner learns to develop Unique Value Proposition.

#### **Reference Books:**

- "The Lean Startup" by Eric Ries
- "Zero to One" by Peter Thiel
- "Business Model Generation" by Alexander Osterwalder and Yves Pigneur
- "The Art of the Start 2.0" by Guy Kawasaki
- "Disciplined Entrepreneurship: 24 Steps to a Successful Startup" by Bill Aulet
- "Venture Deals" by Brad Feld and Jason Mende

## **Teaching Pedagogy**

Use of technology, Chalk and Talk method, Group discussions, case study analysis, Flip class, Quiz,management games would be conducted in the class to make learning an enjoyable experience.

#### Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

#### Paper pattern for written test of 15 Marks

Question No.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)  OR	10
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

#### Paper pattern for Semester End Examination (SEE) of 60 Marks

Question No.	Pa	rticulars	Marks per Question	Total marks	
	A	Theory/ Concept based question	6		
	В	Theory/ Concept based question	6		
Q.1		OR		12	
	С	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q.2	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q.3	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Theory/ Concept based question	6		
Q. 4	В	Theory/ Concept based question	6	12	
		OR			
	С	Theory/ Concept based question	12		
	A	Application based question	12		
Q. 5		OR		12	
-	В	Application based question	12		
		TOTAL		60	

#### CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: \_\_\_\_ FY/SY/TY BFM: Division A/B MARKS: 20 Semester: \_\_\_\_\_ Date of Presentation: Name of the Topic Sr. Roll Name of the student Content Team Presentation skills Total No No (5) building (20)(5) Verbal Non Verbal (5) (5) 1 2 3 4 Name of the Topic Date of Presentation: Sr. Roll Name of the student Content Team Presentation skills Total building No No (5) (20)Verbal Non (5) Verbal (5) (5) 1 2 3 4 Name of the Topic Date of Presentation: Roll Name of the student Content Team Presentation skills Total Sr. No No (5) building (20)Verbal Non (5) Verbal (5) (5) 1 2 3 4 Sign: 1 2. 3. 4. Faculty Sign:

#### **Semester VI**

## Ability Enhancement Courses (AEC)

# Ability Enhancement Compulsory Courses (AECC)

# **Equity Research (4 Credits)**

# **Course Objectives:**

- To provide students with the skills and knowledge necessary for conducting in-depth analysis of individual stocks
- To provide learners with a comprehensive understanding of private equity investments
- To cover fundamental and technical analysis for making investment recommendations from the learners level.
- To apply valuation models and other aspects for the application of research in the context of the Indian equity market.

Sr. No.	Modules	No. of Lectures
1	Introduction to Equity Research	15
2	Fundamental and Technical Analysis of Stocks in Equity Research	15
3	Equity Research Reports and Presentation	15
	Total	45

#### **Modules at a Glance**

#### **Syllabus:**

Sr. No	Modules				
1	Introduction to Equity Research				
	Role and Importance of Equity Research				
	Differences between Buy-Side and Sell-Side Research				
	Regulatory Framework for Equity Research in India				
	Code of Ethics and Professional Standards				
	Equity Research Process: From Idea Generation to Report Publication				
2	Fundamental and Technical Analysis of Stocks in Equity Research				
	Submodule 2.1: Financial Statement Analysis				
	<ul> <li>Income Statement, Balance Sheet, and Cash Flow Analysis</li> </ul>				
	Common-Size Analysis and Trend Analysis				
	Ratio Analysis: Liquidity, Profitability, and Solvency Ratios				
	Submodule 2.2: Valuation Models				
	Discounted Cash Flow (DCF) Valuation				
	Comparable Company Analysis (CCA)				
	Precedent Transaction Analysis (PTA)				
	Relative Valuation: Price/Earnings, Price/Book Ratios				
	Submodule 2.3: Industry and Company Analysis				

	Industry Life Cycle and Competitive Forces
	SWOT Analysis
	Competitive Positioning and Strategy
	Economic Moats and Sustainable Competitive Advantages
	Overview of Technical Analysis in Equity Research
	Chart Patterns and Trends
	Technical Indicators: Moving Averages, RSI, MACD
	Candlestick Patterns and their Interpretation
	Integrating Fundamental and Technical Analysis
3	Equity Research Reports and Presentation
	Components of a Research Report
	Writing Investment Recommendations
	Effective Communication and Presentation Skills
	Analyst-Company Interactions and Conference Calls
	Critiquing and Evaluating Research Reports

#### **Course Outcomes:**

- Learners are exposed to several research and financing concepts that practitioners in the field use and apply
- Learners can exercise powers of inquiry, logical thinking, and critical analysis of arguments and evidence
- Learners can get a comprehensive understanding of the principles and techniques of evaluating and presenting research reports.
- Learner learns to develop Research Oriented and application based thinking.

#### **References:**

- "The Intelligent Investor" by Benjamin Graham
- "Common Stocks and Uncommon Profits" by Philip Fisher
- "The Little Book That Still Beats the Market" by Joel Greenblatt
- "Security Analysis" by Benjamin Graham and David Dodd
- "Financial Statement Analysis and Security Valuation" by Stephen Penman
- "One Up On Wall Street" by Peter Lynch

# **Teaching Pedagogy**

Use of technology, Chalk and Talk method, Group discussions, case study analysis, Flip class, Quiz,management games would be conducted in the class to make learning an enjoyable experience.

## Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

## Paper pattern for written test of 15 Marks

Question No.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)	10
	OR	-
	Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

# Paper pattern for Semester End Examination (SEE) of 60 Marks

			Marks per Question	Total marks
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	
Q.1		OR		12
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR	•	
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Application based question	12	
Q. 5		OR		12
~	В	Application based question	12	
	<u> </u>	TOTAL		60

# CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: \_\_\_\_\_

MARKS: 20		FY/SY/TY BFM: Division A/B			Semester:				
Nan	ne of the	Topic		Date of Presentation:					
Sr. Roll No No			Name of th	e student	Content (5)	Team building	Presenta	tion skills	Total (20)
1						(5)	Verbal (5)	Non Verbal (5)	
1									
3									
4				_					
	<u> </u>								
Sign	n: 1	2	3	41	Faculty Sign:				
Nan	ne of the	Topic			Date of Preser	ntation:			
Sr.	Roll			Content	Team	Presenta	tion skills	Total	
No	No	No	(5)	building (5)	Verbal (5)	Non Verbal	(20)		
								(5)	
1									
3									
4				_					
Sig	n: 1	2	3	41	Faculty Sign:				
Nan	ne of the	Tonic			Date of Preser	ntation:			
Sr.	Roll	Торге	Name of th	e student	Content	Team	Presenta	tion skills	Total
No	No				(5)	building	Verbal		(20)
						(5)	(5)	Verbal	
1				_				(5)	
2									
3									
4									
a.									
Sign	n: 1	2	3	4l	Faculty Sign:				

#### **Semester VI**

## Skill Enhancement Courses (SEC)

# Technical Analysis in Financial Markets – II (3 Credits )

#### **Course Objectives:**

- To equip students with the knowledge and skills required to analyze financial markets using technical tools and charts.
- To cover the principles of technical analysis, chart patterns, indicators
- .To enable the learners familiar with the application of technical tools in making trading and investment decisions.
- To enable the learners to understand the regulatory framework with respect to financial markets

Sr. No.	Modules	No. of Lectures
1	Major Indicators and Oscillators	15
2	Application and Strategy Development	15
3	Risk Management, Trading Psychology and Trading Strategies	15
	Total	45

#### Modules at a glance

#### **Syllabus:**

Sr. No	Modules/ Units				
1	Major Indicators and Oscillators				
	Stochastic				
	RSI				
	Williams %R				
	MFI				
	Bollinger bands				
	Moving Averages				
	MACD				
	Candlestick Charts Analysis				
	With One Two And Three Candles Like				
	Hammer				
	Hanging Man				
	Shooting Star				
	Bearish And Bullish Harami				
2	Application and Strategy Development				
	Integrating Multiple Indicators				
	Pattern Recognition Software and Tools				
	Back testing and Strategy Evaluation				
3	Risk Management, Trading Psychology and Trading Strategies				

Need

**Techniques** 

Uses of stop loss

Risks associated with trading-Strategies for Day Trading-Momentum

**Trading Strategies** 

Qualities of successful traders

Golden rules for traders

Do's and don'ts in trading

Rules to stop losing money

Choosing the right market to trade

Importance of discipline in trading

#### . Course Outcomes:

- The learner is able to understand the various aspects of Dow Theory and Eliot theory
- The learner understands the difference between Technical Indicators and Oscillators
- The learner understands the role of Risk Management, Trading Psychology and Trading Strategies in technical analysis
- There is awareness about the application of the Chart Patterns and Trend Analysis

#### **Reference Books:**

- Technical Analysis Explained" by Martin J. Pring
- "A Complete Guide to the Futures Markets" by Jack D. Schwager
- Quantitative Technical Analysis: An integrated approach to trading system development and trading management by Dr. Howard B Bandy
- Technical Analysis of the Financial Markets" by John J. Murphy
- "Encyclopedia of Chart Patterns" by Thomas N. Bulkowski
- "Japanese Candlestick Charting Techniques" by Steve Nison

# **Teaching Pedagogy**

Lectures/tutorials/field work/outreach activities/ project work/ vocational training/ viva / seminars / term papers/ assignments / presentations / self-study/case studies etc. or a combination of someof these. Sessions shall be interactive in nature to enable peer group learning.

#### Allocation of 40 Marks---Continuous Internal evaluation (CIE)

Method of evaluation	Total marks
Written Test/ Live Trading Sessions	15
Power Point Presentation-Pre-set criteria/ Report on guest lecture/ activity	20
Class Participation & attendance	5
TOTAL	40

#### Paper pattern for written test of 15 Marks

Question No.	Particulars	Total marks
Q.1	Question based on theory/concept taught. (Any Two out ofThree)	10
<b>C</b> -2	OR Application based question	
Q.2	Write short note (Any One out of Two)	5
	TOTAL	15

#### Paper pattern for Semester End Examination (SEE) of 60 Marks

QuestionNo.	Particulars		Marks per Question	Total marks
	A	Theory/ Concept based question	6	
	В	Theory/ Concept based question	6	10
Q.1		OR		12
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.2	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q.3	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Theory/ Concept based question	6	
Q. 4	В	Theory/ Concept based question	6	12
		OR		
	С	Theory/ Concept based question	12	
	A	Application based question	12	
Q. 5		OR		12
	В	Application based question	12	
		TOTAL		60

#### CRITERIA FOR EVALUATING POWER POINT PRESENTATION/CASE STUDY/ APPLICATION BASED ACTIVITY: FY/SY/TY BFM: Division A/B MARKS: 20 Semester: \_\_\_\_ Name of the Topic Date of Presentation: Sr. Roll Name of the student Content Team Presentation skills Total No No (5) building (20)(5) Verbal Non (5) Verbal (5) 1 2 3 4 Sign: 1\_\_\_\_\_\_2.\_\_\_\_\_3.\_\_\_\_4.\_\_\_\_Faculty Sign:\_\_\_\_\_\_ Name of the Topic Date of Presentation: Sr. Roll Name of the student Content Team Presentation skills Total No No building (20)(5) Verbal Non (5) (5) Verbal (5) 1 2 3 4 Sign: 1 2. 3. 4. Faculty Sign: Name of the Topic Date of Presentation: Name of the student Team Sr. Roll Content Presentation skills Total No No (5) building (20)Verbal Non (5) (5) Verbal (5) 1 2 3 4 Sign: 1 2. 3. 4. Faculty Sign: \_\_\_\_\_